

#### MARKETING DEPARTMENT

# Supporting Courses (12 credit minimum)

(Updated April 1, 2018)

A minimum of 12 credits (four courses) with a coherent theme in a content area consistent with the student's research area should be taken. Below is a list of suggested courses; students may opt for these or other courses that are approved by their academic advisor.

### **Behavioral Supporting Courses**

- PSYC 5200 Behavioral Neuroscience Research Seminar
- PSYC 5513 Memory
- PSYC 5567 Cognition
- PSYC 5600 Research and Practice of Industrial/Organizational Psychology
- PSYC 5616 Human Judgment and Decision Processes
- PSYC 5703 Advanced Social Psychology
- PSYC 5770 Current Topics in Social Psychology: Cross-Cultural Psychology
- PSYC 5770 Current Topics in Social Psychology: Social Psychology of Morality
- PSYC 5770 Current Topics in Social Psychology: Approaches to Social Psychology
- PSYC 5770 Current Topics in Social Psychology: Stereotypes and Prejudice
- PSYC 6732 Attitude Organization and Change
- PSYC 6733 Social Cognition
- PSYC 6771 Intergroup Relations
- COGS 5001 Cognitive Science Pro-seminar
- ANTH 5333 Evolution and Cognition
- ANTH 5315 Gender and Culture
- SOCI 5255 Topics in Sociological Theory
- SOCI 5275 Topics in Culture
- SOCI 5601 Gender and Society
- SOCI 5829 Social Change
- SOCI 6275 Advanced Topics in Culture: Globalization, Circulation, and Transnationalism
- COMM 5100 Persuasion Theory and Research
- COMM 5101 Motivation
- COMM 5200 Interpersonal Communication
- COMM 5501 Seminar in Nonverbal Communication and Persuasion
- EPSY 5530 Theories of Learning, Cognition, and Instruction

### **Marketing Strategy Supporting Courses**

- FNCE 6201 Introduction to Finance Theory and Evidence
- FNCE 6202 Corporate and Institutional Finance
- ECON 5201 Microeconomics
- ECON 5301 Mathematical Economics
- PSYC 5613 Organizational Psychology
- MGMT 6201 Seminar in Organizational Behavior
- MGMT 6203 Contemporary Research in Organizational Behavior
- MGMT 6204 Seminar in Strategic Management

## Marketing Modeling Supporting Courses

- ECON 5201 Microeconomics
- ECON 6201 Microeconomic Theory I
- ECON 6211 Microeconomic Theory II
- ECON 6461 Industrial Organization
- ARE 5474 Industrial Organization: Empirical Analysis
- ARE 6474 Empirical Industrial Organization I